



**UNITED FEDERATION OF TRAVEL AGENTS' ASSOCIATIONS
UNION DES FEDERATIONS D'ASSOCIATIONS D'AGENCES DE VOYAGES
UNION DE FEDERACIONES DE ASOCIACIONES DE AGENCIAS DE VIAJES**

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Membership Brochure

Membership Categories

Associations

*(Travel; Tourism;
Hospitality; Transport etc)*

Associate

*(Organizations – All sizes;
Other Associations; Federations;
Tourism & Other Boards)*

Affiliates

*(Individual Agencies;
Related Companies;
Service Providers)*

About UFTAA

In the 1960s at the dawn of mass tourism, a few tourism professionals with great foresight saw the need of a global umbrella organisation for the travel agency industry. By merger of Fédération internationale des agences de voyages (FIADV) and Universal Organization of Travel Agents' Associations (UOTAA), the Universal Federation of Travel Agents' Associations (UFTAA) was formed on November 22nd 1966 in Rome. Its first President was an Italian, Giuliano Magnoni, later followed by 24 leading personalities from all parts of the world. The federation was later renamed United Federation of Travel Agents' Associations, still known under the same well-established acronym UFTAA.

As a globally recognized body UFTAA is the longest established negotiating partner with the leading travel and tourism organisations in the world. Of a special importance is the close co-operation with IATA, representing the interest of individual travel agents and as a partner in the IATA-UFTAA Training Programme. Two other organisations with close relationship are the International Hotel and Restaurant Association (IH&RA) and the International Road Union (IRU). Also in areas which are more distanced from the daily worries of travel agents has UFTAA actively been and still is a spokes-person for the agent's interest. Particularly worth mentioning are the World Tourism Organisation (UNWTO) through its Affiliate Member Programme and at various occasions the World Health Organisation (WHO), UNESCO, International Chamber of Commerce (ICC), International Forum of Travel and Tourism Advocates (IFTTA) and many more. The high-level contacts have enabled UFTAA to assist national associations in their contacts with authorities and also to help individual agencies.

Through its history UFTAA has been a faithful, active and neutral advocate for all associations and independent travel agencies, irrespective of size and location. In the competitive environment of today a neutral umbrella organisation like UFTAA is needed more than ever before to defend and promote the interests of travel agencies in their professional work on behalf and for the travelling consumers.

UFTAA gets ready to celebrate its 50 years of successful contribution to the Travel & Tourism Industry. UFTAA offers to its membership the valuable opportunity to be involved with UFTAA's networking global platform in order to support good health of travel and tourism industry. UFTAA is represented globally and during 2016, UFTAA encourages associations; organizations; institutions and individual member agencies in Travel, Tourism and Hospitality industry to get connected via UFTAA. UFTAA's Golden Jubilee Congress during the last quarter of 2016 with a rich content will inspire industry leaders to get connected, globally, in our fast evolving world.

UFTAA Golden Jubilee

Having commenced its presence during 1966, 2016 is an important and historic year for UFTAA as we celebrate the 50 years success and dedication to the Travel & Tourism Industry. UFTAA's Board is determined to advance UFTAA to its next level to help it emerge as an association that provides a strong Global Connect for entrepreneurs and executives associated with the travel and tourism industry and its related links. UFTAA can serve as an important reference to students pursuing their careers in travel & tourism – in order to strengthen their resolve to accomplish leadership success in this most outstanding and fastest growing industry of the world.

**The
World is the most
inspiring Market Place.
One cannot be away from this
ambitious opportunity. It's a world
that is interdependent on its nations
and their economic interactions.
To stand alone, in this fast growing
environment, is to stay away!
Get firmly connected with the world.
Get surely connected with your
Future!**

**Sunil Kumar R
President, UFTAA**



The **“Global Connect”** opportunity
for *everyone*
related with Travel & Tourism

Why join UFTAA?

- A global body with a highly established and glorious past
- Vast Experience in travel & tourism industry – Connectivity with key Global organizations – well known for its b2b opportunities to the industry buyers-sellers – leaders who have travel & tourism association as its members – affiliate members (individual agencies) are offered the excellent opportunity for a “global connect” – institutions can thrive with UFTAA affiliation – training and careers for students has been an important hallmark of UFTAA – UFTAA offers a strong future-connect that can optimize your industry presence and leadership.
- Be a part of a growing world of travel & tourism professionals
- Get your products – services a wider global coverage
- Many more benefits as you participate actively with UFTAA
- Golden Jubilee (2016) is the best occasion to enroll yourself as a Member – Apply now and be a Golden Jubilee Member of UFTAA



Your Membership with UFTAA (A few clicks away) - www.uftaa.org

Do visit our website “www.uftaa.org” and click at the highlighted link to submit your online application with required details. Alternatively, you may download the pdf version of the membership applications for all 3 categories of membership. On filling the details, manually, email it's scanned copy to support@uftaa.org with copy to uftaaservices@gmail.com. On receiving your application we shall soon revert back with guidelines and details.

UFTAA ID CARD - Complimentary to our Members

- UFTAA ID Card is an important TRAVEL INDUSTRY PASS (TIP) for every travel, tourism and related industry professional, with UFTAA membership. It is well recognized and an absolute identity for leaders on the move.
- Our nominated representative Member from Associations, Institutions and Affiliates are given complimentary ID Card - a great value for UFTAA membership. Association members get two complimentary ID Cards for their two main representatives (President & Secretary General or any other officer).
- Institution Members get two complimentary ID Cards for their representative nominees.
- Affiliate Members get one complimentary ID card for their representative nominee on UFTAA.
- Additional Cards can be also given to other members of the Association/Institution and Affiliate at a nominal cost as given below.



ID CARD FEES

(for additional member nominees from our members)

- a) Classic ID Card : ONE-YEAR VALIDITY • EURO 35 € NET TO UFTAA
- b) Classic ID Card : TWO-YEAR VALIDITY • EURO 60 € NET TO UFTAA



Membership for Associations

(Travel; Tourism; Hospitality; Transport etc)



UFTAA assists national associations in their contacts with associated authorities, globally. We welcome Associations who represent members involved with the following activities may apply for UFTAA membership.

- Travel agencies
- Tour operators (inbound and outbound)
- Tours/Sightseeing operators
- Tourism agencies involved with specialized services like sports; medical; wellness; adventure; wild-life/safaris
- Companies in the business of hospitality
- MICE / Meetings / Congresses / Exhibition / Event organizers
- Transport/coach companies; car/cab/limo companies;
- Air Charter companies
- Allied service providers including “.com or online companies”
- Technology providers
- Education providers
- And associations who have members in any other related fields.

Annual Fees : Annual Membership fee for Association Members is in two classifications, based on their membership. (2 UFTAA ID Cards with our compliments - for President/Chairman – Secretary or any two nominees of the Applicant association)

(An UFTAA ID Card with our compliments - for one nominee of the Applicant)

- a) One-time admission fee of € 500
- b) Associations with less than 250 Members : € 900
- c) Associations with more than 250 Members : € 1800

Membership for Associate

(Organizations – All sizes; Other Associations; Federations; Tourism & Other Boards; Authorities etc)



UFTAA welcomes organizations; federations; tourism boards; authorities to join UFTAA as Institutional members. A number of travel & tourism related organizations can benefit from UFTAA membership since this is one easy way to get connected with our membership – associations and affiliates. These institutional members can promote tourism and travel related and allied products through channels that can strengthen their presence, globally or even get connected with offering partnership opportunities with our membership. In a fast evolving market place, such organizations presence in UFTAA can make a positive impact. With UFTAA, there can be ways to identify strategies to add to good health of the industry. Types of institutional members can be:

- Tourism Boards (Domestic or International)
- Destination consultants / representatives
- Cruise-lines organizations / owners
- Aviation / Air Charter Companies
- Hotel Chains with Global presence
- Railways
- Health Centers (for fostering medical tourism)
- Theme Parks / Tourism Centers
- Large wellness centers/companies with global presence
- Financial institutions
- Other Federations of Associations or Associations promoting MICE; Tourism; Transport; Freight; Education;
- Insurance Companies / organizations
- Manpower training / educational organizations (large ones)
- Any other institution / organization that contributes directly indirectly towards travel and tourism

Annual Fees : Annual Membership fee for Institutional Members. (TWO UFTAA ID Cards with our compliments - for any two nominees of the Applicant)

- (a) One time Admission Fee of € 500
- (b) Minimum Annual Fee : € 1000 (the fee may be more for large organizations as determined by the UFTAA Board – once the application is submitted, on its consideration, depending on the size of the applicant, the fees determined will be communicated)

Membership for Affiliates

(Individual Agencies; Companies; Related Service Providers etc)



UFTAA offers opportunity for individual agencies / companies listed below who are most welcome to join as "Affiliate Members". The industry's exponential growth has impacted UFTAA to admit affiliate members (individual agencies) to offer them global networking opportunities. Seller meets Buyers through UFTAA can be a highly dependable experience as we deal in travel & tourism. Such affiliate members can easily create their own consortiums; exchange services; and connect with services that are highly beneficial. UFTAA will provide events/forums for hand-shake and B-to-B interact opportunities. Affiliate membership is a great way for agencies/companies to go global and remain connected.

Affiliate Members are welcome from all fields of Travel & Tourism Industry. Some categories are listed below and these must be individual organizations.

- Travel Agencies
- Tour Operators (Inbound & Outbound)
- Hotels / Resorts
- Hospitality providers (Non Chain)/ promoters / selling agencies/ .com companies
- Tours / Sight-seeing operators
- Tourism Agencies / DMCs
- Specialized Tourism Agencies featuring sports; medical; wellness; adventure; wild-life/safaris etc.
- Cruise sales promoters
- MICE / Meetings / Congresses / Exhibition / Event organizers
- Transport/coach/Car/Cabs/Limo companies
- Technology providers – Web Designing & Management / Portal providers / Back-end support to agencies/companies
- Allied service providers including ".com or online companies"
- Education providers – Authorized Training Centers in Travel & Tourism Training / Training institutes supporting skills development or related fields
- Universities/Colleges offering Travel; Tourism or Hospitality Management
- Professionals Training Centers for Aviation Staff – Inflight attendants – Travel & Tourism etc.
- Global Placement Companies
- Visa Services providers
- Foreign Exchange / Credit or Debit Card providers
- Communication companies – Global Calling Cards or Sim Card providers
- Meet & Assist Agencies at Airports / Cities

Annual Fees : Annual Membership fee for Affiliate Members is discounted to applicants who are members of an association that is already a member of UFTAA. (An UFTAA ID Card with our compliments - for one nominee of the Applicant)

(a) One time Admission Fee : € 70

(b) Applicants who are members of UFTAA ASSOCIATION MEMBER : € 100.

(b) Applicants who are stand-alone agencies and not members of an UFTAA ASSOCIATION MEMBER : € 150.

